

Case Study Southern States Cooperative

Reaping benefits from planting Benchmate's PDA Module, nation wide.



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Benchmate Markets & Industries:

- Energy
- General Manufacturing
- Food Products
- Utilities
- Government
- Education
- Golf Industry





As one of the nation's largest farmer owned cooperatives with over 300,000 farmer owners, and 1,200 retail locations in 23 states, SSC is constantly assessing its maintenance processes and performance, to enhance service and boost the bottom line.



www.southernstates.com

The Client

One of the nation's largest farmer owned cooperatives.

Since its inception, the co-op has led research efforts in order to make the business of farming pay better-in fact, it's why we were founded in the first place.

Southern States does what no one farmer can. Because it pools members' resources, the co-op enables all its farmer-members to benefit from greater research capabilities. That makes a difference for everyone-reducing the costs of production agriculture helps keep America's food supply plentiful and affordable for all.

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Equipment & Components Maintained

- Pellet mills
- Hammer mills
- Drag Conveyors
- Screw Conveyors
- Forklifts

- Air Compressors
- Hydraulic Systems
- Liquid Pumps
- Mixers
- Blenders

Client Maintenance Goals

- Gather real-time data on maintenance jobs
 Improve productivity
- Manage repair costs
- Improve cost justification for projects / capital
- Streamline communication
- Optimize Preventive Maintenance

Benchmate Solutions Deployed

Southern States Cooperative utilizes the following Benchmate Software:



PDA Module:

Captures maintenance activities and equipment condition 'on the floor' as the work is performed via Janam XM66 Mobile Computer - Personal Digital Assistant (PDA).

Interview excerpts with:

Clint Westergard
 Plant Engineer

Southern States Cooperative



Client Feedback

From Roanoke, Virginia to Park City, Kentucky, Southern States Cooperative (SSC) Maintenance Staff and Supervisors are enjoying multiple benefits with the nationwide implementation of Benchmate's PDA (Personal Digital Assistant) Module within their plants.

"Morale has been boosted since implementing the PDA system. The guys turning the wrenches feel like they are part of the process now.

They are constantly finding merits to Benchmate's PDA Module, we hadn't even considered. Our Maintenance Supervisors are now gathering real-time information from all jobs logged. We've boosted productivity by performing more focused PM's, thus eliminating most of the 10 minute breakdowns that happen throughout the day.

Now that everyone sees how the plants benefit from the PDA system, it helps our maintenance team manage our business head-on, versus, fighting problems as they present themselves. We are getting a tremendous benefit in cost justification for projects/capital and Preventive Maintenance optimization. We now know where we should be spending our time," says Westergard.

SSC's Biggest Benefits for using Benchmate

Real-time data:

Improving maintenance decisions, activities and investments with streamline communication and real-time data right in the palm of their hands.

Increased productivity:

Focused Preventive Maintenance has enabled the elimination of small breakdowns on a daily basis, boosting productivity.







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In 1985, Benchmate began developing what has resulted in a long-standing reputation for delivering value-based maintenance management tools to meet the demands of clients in a wide-range of industries.



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About Benchmate

Today, that focus remains unchanged as companies continue to trust and rely on Benchmate to address and resolve their maintenance management challenges.

Benchmate develops and delivers powerful, yet simple to use and easy to learn maintenance management software designed for small to medium size work forces to reduce costs, increase efficiencies and streamline processes.

At Benchmate, we:

- Personalize our client relationships and build upon our client-first culture
- Leverage our 20 years of maintenance management software experience by consistently delivering the tools and solutions today's maintenance work forces require
- Focus on the small to medium size maintenance department and design systems that specifically meet their needs
- Equip maintenance personnel with an easy-to-learn and use application that is flexible to adapt to changing user needs without compromising depth of system functionality
- Provide an intuitive interface that enables quick start with minimal training and set-up to facilitate immediate use and ROI

Got Questions?

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